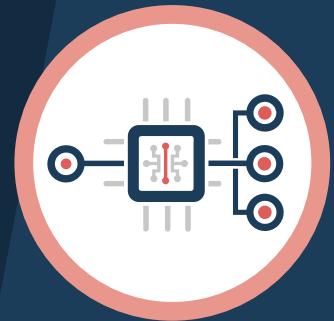# Supporting Due Diligence for M&A and other transactions

? How can I conduct efficient due diligence on an acquisition target for my organisation?
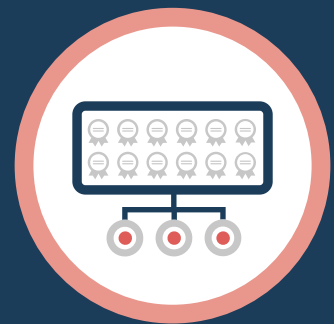
Cipher can help you.

Cipher will analyse, cluster and compare your company with your competitors eliminating time-consuming, manual review. It will give you insight on where the target organisation sits in relation to your own patent portfolio.
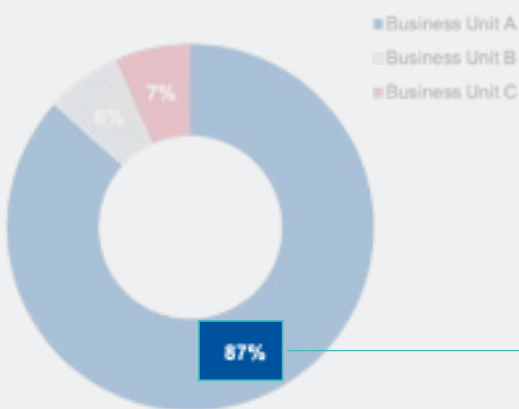
? And what about the patents outside of my technology areas?

With no human input Cipher clusters the areas unknown to you to uncover further insights.

In this example, an organistion acquired a large business and wanted to understand how the patent portfolio of the new business could integrate with their existing portfolio.

■ Business Unit A
■ Business Unit B
■ Business Unit C

7%
6%
87%

Cipher uncovered:

Only **30 out of 61** patent families from the acquired business' portfolio are active.

26 out of the 30 fell within one of their Business Units, did this align with expectations?

The portfolio was very **US-centric** which contrasted to their own portfolio.

Technology Breakdown by Active Patent Families.

? Read how Cipher helped Softbank in their acquisition of ARM

With Cipher you are able to conduct efficient due diligence so that you can:
• identify and analyse any patent portfolio
• understand the cost and quality of the relevant patents
• proactively support your M&A team with data-driven insights

Cipher enables you to conduct due diligence efficiently.

CIPHER