

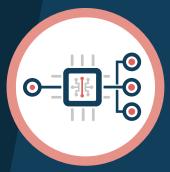
Pruning Support



I have been asked to cut budgets, how can I prune my portfolio with minimum impact?

Cipher can help you.

Using your own taxonomy and with access to key metrics (such as cost per patent, geographic profile, patent quality (PVIX) and many more) Cipher can help you understand where you are over- or understocked compared to your peers.



Cipher will give you a list of patents to consider and allow you to weight different metrics in terms of importance.



In this Cloud Technology example, a sample organisation who faced a budget challenge, reviewed their portfolio in Cipher focusing on cost and quality scores.



Example Company's Patents with 2020 costs - number of active patent families.



Patents in the next two largest technology areas score far lower than Cloud patents on PVIX - perhaps they are less interesting? 43% of this company's patents score below their own PVIX average of 56.3. These should be reviewed, regardless of technology area.



Hear from Seagate on the strategic value of Cipher

With Cipher you are able to access pruning support so that you can:

- Identify pruning candidates quickly
- Justify these choices to the business using objective data and metrics
- Save money

Cipher enables you to benchmark your patent portfolio so that you can execute your patenting strategy.

