



Solutions Analyst – Cipher Certified

Full time

Location: Bonn (Germany) & UK

About Cipher & LexisNexis:

LexisNexis Intellectual Property Solutions is part of LexisNexis Reed Tech, a division of LexisNexis Legal and Professional. LexisNexis is a leading global provider of legal, regulatory, business information and analytics that help customers increase productivity, improve decision-making and outcomes, and advance the rule of law around the world. We are a part of the stock listed RELX Group, serving customers in more than 160 countries with 10,400 employees worldwide. To learn more, visit us at www.lexisnexisip.com

LexisNexis Intellectual Property aim is to bring clarity to innovation for our customers. Cipher is part of LexisNexis Intellectual Property and enables our customers to unleash the strategic value of patents. We believe that whenever a person works on a patent and understands the future trajectory of a specific technology, that person has the potential to fundamentally change how society operates. Cipher is committed to extracting value from patent data to enable companies and investors to make informed strategic decisions. We recognize the importance of intellectual property as a growing mainstream asset class and the role of patents in providing a window into who is leading technology innovation, where and at what pace. By harnessing the latest advances in machine learning combined with expert analysis, Cipher is disrupting how actionable insight is extracted from patent data. Information can now be accessed with efficiency, accuracy and at a speed that is just not possible by traditional methods. Our overall success is measured by how well we deliver these results.

About the Role

This hybrid role is suited to customer orientated individuals with an attention to detail and exceptional organisation skills, who enjoy problem-solving and learning about new technologies and innovations. The role has two areas of focus. First, operating as a **Solutions Analyst**, you'll work with clients to understand their specific needs challenges and deliver actionable intelligence in the form of curated data insight from classified patent data. Second, **Product Trainer**, you'll become a product expert in Cipher's classifier builder and help onboard and train

clients to be able to self-build their own classification. Entry and early to mid-career development opportunities are available. Full training support is provided.

Solutions Analyst responsibilities:

- Use Cipher's proprietary patent analytics tool to training of machine learning classifiers through supervised techniques to automate tagging of published patents against specific technologies (no prior experience of machine learning techniques is necessary)
- Desk-based research to understanding and break down a range of technologies based on client specifications
- Review patents corresponding to a range of technologies
- Analyse classified patent data to solve client problems where creative thinking and a strategic mindset are distinct advantages
- Support and lead client scoping and review calls
- Support on client engagement and with new business development activity
- The role is suited to results orientated individuals with an inquisitive mind who enjoy working with data, problem-solving and learning about new technologies and innovations

Product Trainer responsibilities:

- Become a product expert, responsible for customer Cipher Classifier on-boarding, training, and support
- Organise and carry out client training from on-boarding and throughout the client life cycle on building classifiers
- Coordinate with technical personnel as needed to meet customer needs, while managing customer expectations. Coordinate and take an active role in the regular customer check point meetings with account teams
- Remain in contact with the customer to evaluate satisfaction and proactively identify upcoming needs
- Demonstrate excellent communication and strong active listening skills which are essential for understanding clients' needs and training requirements
- Success in this role requires close collaboration with account teams in understanding client questions and delivering high quality analysis to agreed timescales

As we continue to grow there are plenty of opportunities for career development



and advancement in this role. This is limited only by an individual's capability and ambition.

Your Core Competencies:

- Analytical
- Organised
- Self-starter / Motivated
- Problem Solving
- Client Focused
- Collaborative
- Communication
- Determined and resourceful
- Continuous Improvement
- Intermediate Excel and PowerPoint

Your Qualifications:

- Bachelor's degree or equivalent experience working in an analytical or customer facing role
- An interest in innovation and technology trends
- Excited about data-led storytelling
- An understanding of intellectual property or experience in patent analytics is beneficial but not required

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To apply – please send your resume and a covering letter to our Careers team: careers@cipher.ai.